



LOGISTICS SOLUTIONS

THE UK'S FASTEST GROWING LOGISTICS BUSINESS.

originlogistics.com



ABOUT US.

Proud to be part of the Cardinal Maritime Group, we are an award-winning business offering highly engineered supply chain solutions, internet fulfilment, 3PL services, global freight forwarding and other bespoke solutions.

We are a technology-led logistics business; leading the industry with our innovative, intelligent and adaptable IT solutions, giving our clients true supply chain visibility, control and value.

500

With a global network serving over 500 ports and airports around the world, we can help no matter where you're importing from or exporting to.

100K

Each year we transport up to 100,000 containers and we're trusted by more than 6000 clients globally.

\$150M

We're aiming to hit \$150M turnover in the next 3 years, putting us in the top 5 of British-owned logistics businesses.



25%



“ We will continue to meet the challenges we face by remaining firmly anchored in our values. Our belief is that if you get the culture right, the other stuff such as delivering great customer service and being at the forefront of our industry will happen naturally. ”

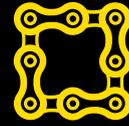
Jamie Whyatt, Managing Director

The Group is the UK's fastest growing logistics company with 25% Year on Year growth securing us a spot in The Sunday Times Fast Track 100.



**TRANSPORTING
UP TO 100,000
CONTAINERS
EACH YEAR.**





Supply Chain Solutions

We're passionate about helping our clients operate their supply chains more effectively.



3PL Services

We offer secured warehousing with all of our UK facilities fully bonded and AEO approved.



Internet Fulfilment

We pick, pack and dispatch orders, to save our clients time and money.



Global Freight Forwarding

Competitive freight forwarding solutions with exceptional service and value, including air, ocean, road freight & express service throughout Europe.



**WE THINK
AND ACT
DIFFERENTLY.**





We believe that our three fundamentals; of our culture, our people and being owner-led, set us apart from the rest of the industry.



Culture is hugely important to us at Origin. We want to be the best, and this includes providing the best working environment for our people. We enjoy our work and pride ourselves on being a fun place to be.



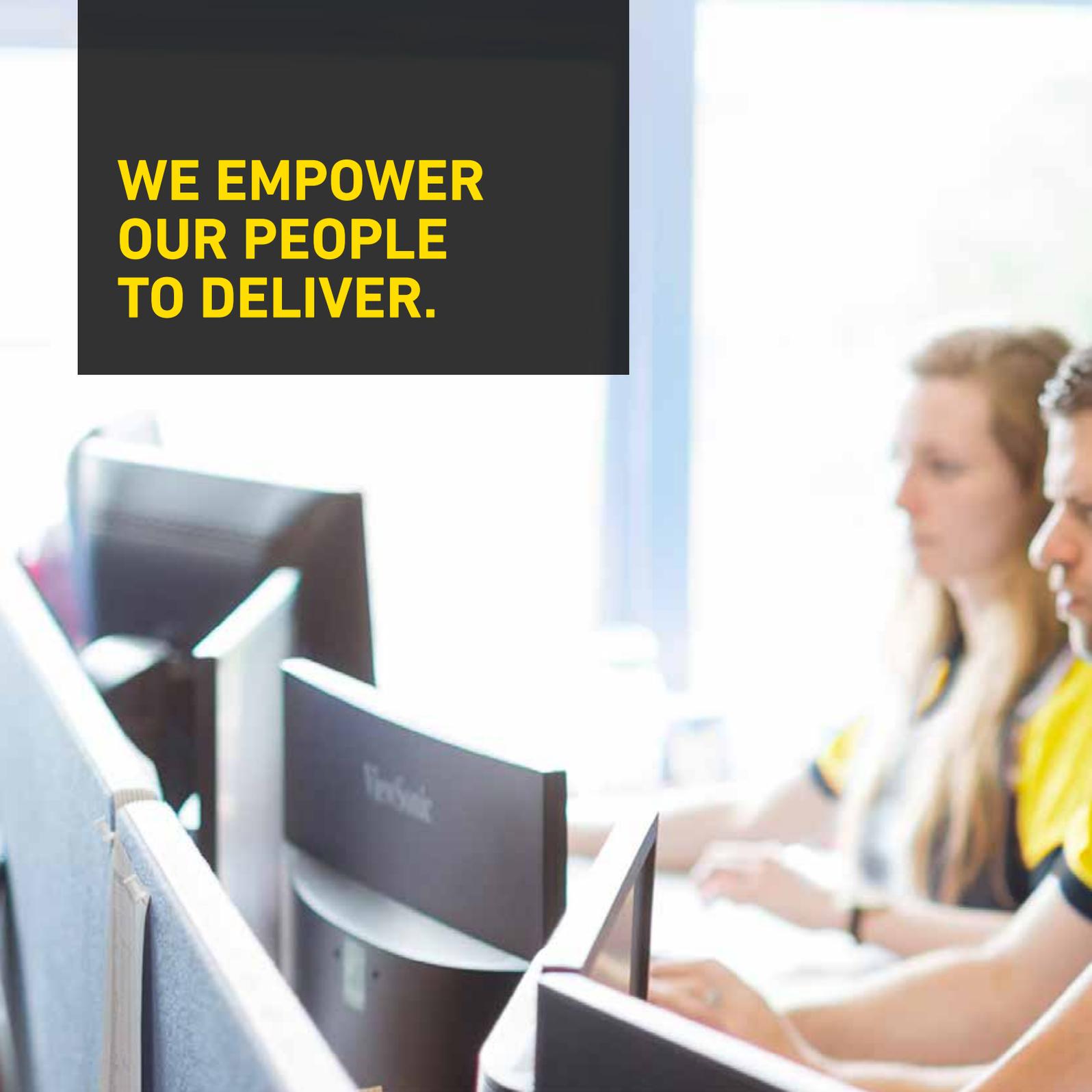
We empower our people to deliver value and a whole lot more to our clients. That's why we have the best account managers in the industry. Our people are passionate about what they do; resulting in our clients trusting us to get it right.



Transparency has been a core value of our service from the start and that's why we were the first company to provide online pricing. Quick Quote, was the first of its kind, providing our clients with instant pricing.



**WE EMPOWER
OUR PEOPLE
TO DELIVER.**





To us, it's about more than just logistics. It's also about the people; our people working with your people and becoming an integral part of your team.

At Origin, every employee is empowered to achieve and surpass their potential, while remaining focused on creating lasting business relationships and long-term, sustainable success.

We're confident that our people are the best in the industry and to ensure this doesn't change we started our own academy to produce the next generation of freight professionals.

We empower our people to deliver value and in return they're dedicated, passionate and enthusiastic. They want to learn about your business so they can find the best solutions for you.



“ I've always found the support provided by the management team as first class. Everyone's extremely approachable at Origin and will help you in any way they can. There's a real sense of working together as a team. ”

Matt Jones, Operations Supervisor

A TECHNOLOGY LED LOGISTICS BUSINESS.





Introducing Leda, for today's supply chain needs.

Leda is a highly intuitive supply chain platform that provides real time control and processing of sales and purchase transactions, no matter what their status.

This gives you true visibility within your supply chain and enables you to manage vendors by exception, with better control over shipments, and true end-to-end visibility.

Key benefits include:

- **Reduced shipping costs**
- **Better ability to meet production and delivery target dates**
- **Advanced notifications on any Purchase Orders outside of agreed critical path**
- **Management of vendors for continuous improvement**
- **Increased communication and less sourcing errors**
- **Order consolidation and load planning**



“ We continually challenge conventional thinking with innovation. We're market disruptors and develop products that increasingly evolve the way in which efficient and cost-effective supply chains are managed. ”

Alex Grant, Chief Software Developer



**TRUSTED BY
MORE THAN
6000 CLIENTS
WORLDWIDE.**





At Origin, we like to do things differently. The multi-nationals are consolidating their operations but we believe our clients are served more effectively at a local level.

To ensure we continue providing efficient and effective solutions for our clients, we've launched an active programme of branch office openings across the UK whilst continuing our rapid international expansion programme.

Some of our national and international success stories have included:

■ **Hong Kong**

In 2014, we opened our Asian Head Office in Hong Kong. Our office is heavily focused on the delivery of highly sophisticated supply chain solutions, operated using Leda.

■ **South Africa**

Our office is located in Durban, in the heart of the shipping community and focuses largely on the management of our wholesale consolidation product from Asia and the Indian sub-continent into the south of Africa.

■ **Ireland**

Our business in Ireland has experienced rapid growth and is seen as a leading light. The business is focused on both the wholesale and retail sectors.

■ **Shanghai**

Our most recent development is the opening of our office in Shanghai which will help the business more effectively control activity in North-East China.

WHY WORK WITH US?

We're passionate about helping our clients operate their supply chains more effectively. We work with clients across all sectors of industry and here's how a few of our clients feel.





“ The Origin team have worked alongside us to create a simple, smooth and more effective supply chain. We can now see more of our supply chain and work with our partners more efficiently. ”

Adam Howarth, Character World



“ Having worked with Origin for 4 years, I have found them to be exceptional in delivering best practice, price, visibility, service and solutions to our supply chain functions. ”

Carl Woodthorpe, SAMBRO



LOGISTICS SOLUTIONS



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